

# SEIBOLD+BAKER

LINE	FREIGHT TERMS - UPDATED AUGUST 2018
<b>ALLE</b>	Request freight quote from factory
<b>COMPEL</b>	Zone 3: Prepaid on orders over \$1,000 net \$150 net fee if order is less than \$1,000 net Chairs: \$20 net per chair if under \$1,000 net order min, no fee on 11+ chairs
<b>DAVID EDWARD</b>	Zone 2: 4% of order list COM Minimum \$185 net fee per shipment
<b>EKO</b>	Prepaid on orders over \$8,000 list \$225 net if order is less than \$8,000 list
<b>FRIANT</b>	See simplified discount sheet \$100 net fee on orders less than \$1,500 net
<b>HAG</b>	Prepaid on orders over \$800 list \$40 net if order is less than \$800 list
<b>PURPOSEFUL DESIGN</b>	Request freight quote from factory
<b>SANDLER SEATING</b>	Request freight quote from factory Approx 8% of total net
<b>SITMATIC</b>	Prepaid on orders over \$250 net For side chairs - add \$250 list fee for orders less than 8 chairs
<b>SURFACEWORKS</b>	Prepaid on orders over \$3,500 list for Zone 1 \$250 net if order is less than \$3,500 list - CONFIRM WITH FACTORY
<b>VONDOM</b>	Request freight quote from factory