

# SEIBOLD+BAKER

LINE	FREIGHT TERMS - UPDATED JUNE 2018
ALLE	Request freight quote from factory
COMPEL	Zone 3: Prepaid on orders over \$1,000 net \$150 net fee if order is less than \$1,000 net Chairs: \$20 net per chair if under \$1,000 net order min, no fee on 11+ chairs
EKO	Prepaid on orders over \$8,000 list \$225 net if order is less than \$8,000 list
FRIANT	See simplified discount sheet
	\$100 net fee on orders less than \$1,500 net
HAG	Prepaid on orders over \$800 list \$40 net if order is less than \$800 list
PURPOSEFUL DESIGN	Request freight quote from factory
SANDLER SEATING	Request freight quote from factory Approx 8% of total net
SITMATIC	Prepaid on orders over \$250 net For side chairs - add \$250 list fee for orders less than 8 chairs
SURFACEWORKS	Prepaid on orders over \$3,500 list for Zone 1 \$250 net if order is less than \$3,500 list - CONFIRM WITH FACTORY
VONDOM	Request freight quote from factory