

# SEIBOLD + BAKER

LINE	FREIGHT TERMS - UPDATED OCTOBER 2018
<b>ALLE</b>	Request freight quote from factory
<b>BOSS DESIGN</b>	Prepaid on orders over \$5,000 list \$150 net if order is less than \$5,000 list
<b>BRAYTON</b>	Furniture: 4% of total COM list, minimum \$175 net fee Textiles: See freight rates on website
<b>CAMIRA</b>	6.5% of order net total, min. \$30 net fee For orders under 30 yards, \$5 net fee per cut
<b>COMPEL</b>	Zone 3: Prepaid on orders over \$1,000 net \$150 net fee if order is less than \$1,000 net Chairs: \$20 net per chair if under \$1,000 net order min, no fee on 11+ chairs
<b>EKO</b>	Prepaid on orders over \$8,000 list \$225 net if order is less than \$8,000 list
<b>FRIANT</b>	See simplified discount sheet \$100 net fee on orders less than \$1,500 net
<b>HAG</b>	Prepaid on orders over \$800 list \$40 net if order is less than \$800 list
<b>HBF Furniture (Michigan Only)</b>	4% of order list total (check website map for 'ship to' zones) Minimum \$100 net fee for seating & occasional tables Minimum \$150 net fee for conference & casegoods
<b>HBF Textiles (Michigan Only)</b>	5% of order net total Minimum \$15 net fee per shipment
<b>IOA</b>	8% of order COM list total Minimum \$200 net fee
<b>ALLORA</b>	Zone 3: 6.5% of order COM list total (Delta Lounge is 8.5%) Minimum \$200 net fee
<b>PURPOSEFUL DESIGN</b>	Request freight quote from factory
<b>SEDIA SYSTEMS</b>	Sedia Systems will include any freight charges on all custom quotes Jumpseat = freight included Task, stack & stand-alone seating = freight included
<b>SITMATIC</b>	Prepaid on orders over \$250 net For side chairs - add \$250 list fee for orders less than 8 chairs
<b>SURFACEWORKS</b>	Prepaid on orders over \$3,500 list for Zone 1 \$250 net if order is less than \$3,500 list - CONFIRM WITH FACTORY
<b>TUOHY</b>	Freight prepaid; Fuel surcharge of 1.5% of order net total Minimum \$100 net surcharge for all orders under \$10,000 list
<b>VONDOM</b>	Request freight quote from factory
<b>WORKRITE</b>	See freight chart in current pricer
<b>ISE</b>	See freight chart in current pricer