



# Incentive Program

for Standard Discounts only

DATE: \_\_\_\_\_

PLEASE FAX COMPLETED FORM TO THE ACCOUNTING DEPT AT (510) 590-9339  
OR EMAIL TO ACCOUNTING@FRIANT.COM.

**DASH**

CODE 3% of net  
DASH

Standard discount  
<\$12,000 List is 79%  
>\$12,000 List is 80%

**INTERRA**

CODE 3% of net  
INT

Standard discount  
<\$12,000 List is 79%  
>\$12,000 List is 80%

**NOVO**

CODE 3% of net  
NOVO

Standard discount  
<\$12,000 List is 79%  
>\$12,000 List is 80%

**VERITY**

CODE 3% of net  
VRTY

Standard discount  
<\$12,000 List is 79%  
>\$12,000 List is 80%

**MONITOR ARMS**

CODE \$10 incentive  
MAIP

Standard discount  
80% only

**SEATING**

CODE \$10 incentive  
SIP

Standard discount  
80% only

**MY-HITE BASE**

CODE \$10 per base  
HAT

Standard discount  
80% only

**MY-HITE PEDESTAL**

CODE \$10 incentive  
MHP

Standard discount  
80% only

**POWER GROMMET**

CODE \$10 incentive  
FPG

Standard discount  
80% only

## DEALER INFORMATION

DEALER NAME		DEALER SALESPERSON (PAID TO)	
EMAIL			PHONE #
ADDRESS	CITY	STATE	ZIP

Please note that incentive income is generally treated as income and subject to reporting to the IRS. You will receive Form 1099 after the end of the year which specifies the amount Friant & Associates has paid to you in incentives during the year.

By signing below, you are acknowledging that you have been notified that **this income is reportable and no income taxes have been withheld** by Friant from the payment.

DATE \_\_\_\_\_ SIGNATURE \_\_\_\_\_

**NOTE:** Incentive requests need to be noted on, or submitted with purchase order to receive credit. Incentives are paid 60 days after the quarter ending from receipt of customer payment.