



Incentive Program

for Standard Discounts only

DATE: _____

PLEASE FAX COMPLETED FORM TO THE ACCOUNTING DEPT AT (510) 590-9339
OR EMAIL TO ACCOUNTING@FRIANT.COM.

DASH	
CODE	3% of net
DASH	Standard discount 79% only

INTERRA	
CODE	3% of net
INT	Standard discount 79% only

NOVO	
CODE	3% of net
NOVO	Standard discount 79% only

VERITY	
CODE	3% of net
VRTY	Standard discount 80% only

MONITOR ARMS	
CODE	\$10 incentive
MAIP	Standard discount 80% only

SEATING	
CODE	\$20 incentive (\$10 Zone Classic)
SIP	Standard discount 80% only

MY-HITE BASE	
CODE	\$10 per base
HAT	Standard discount 80% only

MY-HITE PEDESTAL	
CODE	\$10 incentive
MHP	Standard discount 80% only

POWER GROMMET	
CODE	\$10 incentive
FPG	Standard discount 80% only

DEALER INFORMATION

DEALER NAME		DEALER SALESPERSON (PAID TO)	
EMAIL		PHONE #	
ADDRESS	CITY	STATE	ZIP

Please note that incentive income is generally treated as income and subject to reporting to the IRS. You will receive Form 1099 after the end of the year which specifies the amount Friant & Associates has paid to you in incentives during the year.

By signing below, you are acknowledging that you have been notified that **this income is reportable and no income taxes have been withheld** by Friant from the payment.

DATE _____ SIGNATURE _____

NOTE: Incentive requests need to be noted on, or submitted with purchase order to receive credit. Incentives are paid 60 days after the month ending from receipt of customer payment.

