

# SEIBOLD+BAKER

## GSA CONTRACT INFO

REV 5/7/18

MFG / CONTRACT # / PRICER DATE	VOLUME TIER	GSA END USER DISCOUNT	FREIGHT
<b>ALLE</b>	Call For Quote		Call For Quote
<b>GS-07F-0026T</b>			
<b>FRIANT</b>	System 2 Std, Verity	\$100-\$500,000 77.5%	Friant Freight
<b>GS-28F-019AA</b>	System 2 10-Day Quickship	80.90%	Policy Applies
	System 2 5-Day Quickship	82.00%	
	Dash, Interra, Novo	76.40%	
<b>IOA</b>	(Commercial Marketing Associates Holds Contract) Email: cma.hq@cma-gsa.com		
<b>GS-27F-0007P</b>	\$1 - \$99,999 List	49%	Call For Quote
Feb 24, 2012 Pricer	\$100,000 - \$199,999 List	Plus 1%	
	\$200,000 - \$299,999 List	Plus 2%	
	\$300,000 - \$399,999 List	Plus 3%	
	\$400,000 - \$499,999 List	Plus 4%	
<b>ISE</b>	\$1 - \$14,999 List	54.7%	None
<b>GS-03F-061DA</b>	\$15,000 - \$49,999 List	59.7%	
2015 Online GSA Pricer	\$50,000+ List	60.8%	
<b>SITMATIC</b>	Discount From List	61.9715%	None
<b>GS-28F-0015Y</b>			
2012 Online GSA Pricer			
<b>SURFACEWORKS</b>	Less Than \$35,000 List	55.7%	\$95 Net On Orders
<b>GS-27F-0051W*</b>	\$35,000-\$99,999 List	57.03%	Less Than \$3,500
<b>GS-27F-0050W**</b>	\$100,000 - \$149,999 List	57.92%	List
*Tables & Accessories	\$150,000 - \$224,999 List	58.80%	
**System Tables & Accessories	\$225,000 - Max	59.69%	
Jan 2015 Online GSA Pricers			
<b>TUOHY</b>		53.5% (.465 Multiplier)	Included
<b>GS-27F-0007P</b>		entire Tuohy product offering	No Fuel Surcharge
SIN 711-8, 711-9, 711-11, 711-16, 711-17, 711-18		good for any quantity	

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<b>WORKRITE</b>			
<b>GS-28F-0030S</b>			
Ergonomic & Workcenter	\$51 - \$50,813	50.8%	Included
Accessories	\$50,814 - \$214,132	53.3%	"
	\$214,133 - \$572,082	56.3%	"
	\$572,083 - \$1,204,819	58.5%	"
Workstation Furniture	\$51 - \$8,000	42.7%	Included
(Height Adjustable Tables/Bases)	\$8,001 - \$50,813	50.80%	"
	\$50,814 - \$214,132	53.3%	"
	\$214,133 - \$572,082	56.3%	"
	\$572,083 - \$1,204,819	58.5%	"

## NOTES

All manufacturers reserve the right to adjust dealer % based on pre-sale activity or lack thereof.

In order to receive dealer compensation, many manufactures require project registration.

Some manufacturers require dealers to be registered as an authorized GSA dealer in good standing.