

SEIBOLD+BAKER

GSA CONTRACT INFO

REV 8-7-2017

MFG / CONTRACT # / PRICER DATE	VOLUME TIER	GSA END USER DISCOUNT	FREIGHT
ALLE	Call For Quote		Call For Quote
GS-07F-0026T			
ABCO & ABCO 2.0		55.6% For All Zone 2	Included
GS-28F-0030P			
See Online GSA Pricer			
FRIANT	System 2 Std, Verity	\$100-\$500,000 77.5%	Friant Freight
GS-28F-019AA	System 2 10-Day Quickship	80.90%	Policy Applies
	System 2 5-Day Quickship	82.00%	
	Dash, Interra, Novo	76.40%	
IOA	(Commercial Marketing Associates Holds Contract) Email: cma.hq@cma-gsa.com		
GS-27F-0007P	\$1 - \$99,999 List	49%	Call For Quote
Feb 24, 2012 Pricer	\$100,000 - \$199,999 List	Plus 1%	
	\$200,000 - \$299,999 List	Plus 2%	
	\$300,000 - \$399,999 List	Plus 3%	
	\$400,000 - \$499,999 List	Plus 4%	
ISE	\$1 - \$14,999 List	54.7%	None
GS-03F-061DA	\$15,000 - \$49,999 List	59.7%	
2015 Online GSA Pricer	\$50,000+ List	60.8%	
IZZY+	\$0 - \$9,999 List	53.70%	Freight Included,
GS-28F-027AA	\$10,000 - \$50,000 List	56.70%	Small Order Fee
TVR #2795	\$50,001 - \$175,000 List	58.70%	\$40 Net On Orders
3/6/2017 Online GSA Pricers	\$175,000+ List	60.70%	Less Than \$800 List
SITMATIC	Discount From List	61.9715%	None
GS-28F-0015Y			
2012 Online GSA Pricer			
SURFACEWORKS	Less Than \$35,000 List	55.7%	\$95 Net On Orders
GS-27F-0051W*	\$35,000-\$99,999 List	57.03%	Less Than \$3,500
GS-27F-0050W**	\$100,000 - \$149,999 List	57.92%	List
*Tables & Accessories	\$150,000 - \$224,999 List	58.80%	
**System Tables & Accessories	\$225,000 - Max	59.69%	
Jan 2015 Online GSA Pricers			
TUOHY		53.5% (.465 Multiplier)	Included
GS-27F-0007P		entire Tuohy product offering	No Fuel Surcharge
SIN 711-8, 711-9, 711-11, 711-16, 711-17, 711-18		good for any quantity	

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WORKRITE			
GS-28F-0030S			
Ergonomic & Workcenter	\$51 - \$50,813	50.8%	Included
Accessories	\$50,814 - \$214,132	53.3%	"
	\$214,133 - \$572,082	56.3%	"
	\$572,083 - \$1,204,819	58.5%	"
Workstation Furniture	\$51 - \$8,000	42.7%	Included
(Height Adjustable Tables/Bases)	\$8,001 - \$50,813	50.80%	"
	\$50,814 - \$214,132	53.3%	"
	\$214,133 - \$572,082	56.3%	"
	\$572,083 - \$1,204,819	58.5%	"

NOTES

All manufacturers reserve the right to adjust dealer % based on pre-sale activity or lack thereof.

In order to receive dealer compensation, many manufactures require project registration.

Some manufacturers require dealers to be registered as an authorized GSA dealer in good standing.