

SEIBOLD BAKER

MISC BUYING CONTRACTS

DATE REVISED

Alle Designs		12/11/2018
TIPS - The Interlocal Purchasing System		PRICE LIST DATE: CURRENT ONLINE
Tag PO: TIPS Contract #180305 & include a copy of the end user PO with order		
All orders	End User Discount Drop Shipped End User Discount 40% off	Freight/Fees quoted per order contact factory
Dealer can charge separately for installation & other services		
EKO Contract & EKO+Care		12/11/2018
IUC-PG (Inter-University Council - Purchasing Group)		PRICE LIST DATE: CURRENT ONLINE
Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name		
	SPIFF ELIGIBLE (% varies)	
	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	50% off	\$225.00 net/order
\$50,001 to \$100,000 List	51% off	"
\$100,001 to \$200,000 List	52% off	"
\$200,001 + List	53% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	45% off	\$225.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	47% off	"
\$200,001 + List	48% off	"
NEAA (National Education Advancement Alliance)		PRICE LIST DATE: CURRENT ONLINE
Tag PO: NEAA Contract #64812TN/Higher Education End User Name		
ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH NEAA (in care of Dealer of Record)		
	SPIFF ELIGIBLE (% varies)	
All orders	Drop Shipped End User Discount 52% off	Freight/Fees \$225.00 net/order if under \$8,000.00 list
Dealer can charge separately for installation & other services		
TIPS - The Interlocal Purchasing System		PRICE LIST DATE: CURRENT ONLINE
Tag PO: TIPS Contract #180305 & include a copy of the end user PO with order		
	End User Discount	Freight/Fees
\$1 to \$49,999 List	51% off	\$225.00 net/order
\$50,000 to \$99,999 List	51.5% off	if under \$8,000.00 list
\$100,000 + List	52% off	
Dealer can charge separately for installation & other services		
Paul Brayton Designs Furniture		12/11/2018
IUC-PG (Inter-University Council - Purchasing Group)		PRICE LIST DATE: CURRENT ONLINE
Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name		
	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	43% off	4% of list from COM
\$50,001 to \$100,000 List	43% off	price column
\$100,001 to \$200,000 List	43% off	"
\$200,001 + List	43% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	38% off	4% of list from COM
\$50,001 to \$100,000 List	38% off	price column
\$100,001 to \$200,000 List	38% off	"
\$200,001 + List	38% off	"

Sedia Systems

12/11/2018

MHEC

PRICE LIST DATE: 8/1/2014

Tag PO: MHEC Contract #MC11-C07

\$0 - \$24,999
 \$25,000 - \$49,999
 \$50,000 - \$99,999
 \$100,000 +

End User Discount
 51% off
 52% off
 53% off
 Negotiable

Freight/Fees
 Contact factory for
 net freight costs

Dealer can charge separately for installation & other services

NCPA

PRICE LIST DATE: 8/1/2015

Tag PO: NCPA Contract #07-41

\$0 - \$24,999 List
 \$25,000 - \$49,999 List
 \$50,000 - \$99,999 List
 \$100,000 + List

End User Discount
 51% off
 52% off
 53% off
 Negotiable

Freight/Fees
 Contact factory for
 net freight costs

Dealer can charge separately for installation & other services

NASPO ValuePoint

PRICE LIST DATE: 3/1/2016

Tag PO: NASPO Contract #MA677

FOB Destination
 \$1 - \$5,000
 \$5,001 - \$20,000
 \$20,001 - \$50,000
 \$50,001 - \$150,000
 \$150,001 +

End User Discount
 51%
 51%
 52%
 53%
 53%

Freight/Fees
 Delivered
 "
 "
 "
 "

FOB Origin
 \$1 - \$5,000
 \$5,001 - \$20,000
 \$20,001 - \$50,000
 \$50,001 - \$150,000
 \$150,001 +

End User Discount
 54%
 54%
 55%
 56%
 56%

Freight/Fees
 Additional charge
 "
 "
 "
 "

Installation quoted separately

Sitmatic

12/11/2018

IUC-PG (Inter-University Council - Purchasing Group)

PRICE LIST DATE: CURRENT ONLINE

Tag PO: SPA # OHSIU538 & include a copy of the end user PO with order

\$1-\$24,999 List
 \$25,000-\$99,999 List
 \$100,000-\$249,999 List
 \$250,000-\$499,999 List
 \$500,000-\$999,999 List
 > \$1 M List

End User Disc (drop shipped)
 44%
 46%
 47%
 48%
 49%
 50%

End User Disc (del & installed)
 40%
 42%
 44%
 45%
 46%
 47%

SPIFF ELIGIBLE (% varies)

Freight/Fees
 Free freight on orders
 over \$100.00 net
 under \$100 net,
 add \$19.00
 "
 "

NCPA (National Cooperative Purchasing Alliance)

PRICE LIST DATE: CURRENT ONLINE

Tag PO: NCPA Contract #07-43 & include a copy of the end user PO with order

\$1 - \$44,999 List
 \$25,000 - \$99,999 List
 \$50,000 - \$199,999 List
 \$200,000 + List

End User Discount
 51%
 52%
 53%
 54%

SPIFF ELIGIBLE (% varies)

Freight/Fees
 Free freight on orders
 over \$100.00 net
 under \$100 net,
 add \$19.00

Dealer can charge separately for installation & other services

SurfaceWorks

12/11/2018

IUC-PG (Inter-University Council - Purchasing Group)

PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

		SPIFF ELIGIBLE (% varies)	
		Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	51% off		\$95.00 net/order
\$50,001 to \$100,000 List	52% off		if under \$3,500.00 list
\$100,001 to \$200,000 List	53.5% off		"
\$200,001 + List	55% off		"
		Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	45% off		\$95.00 net/order
\$50,001 to \$100,000 List	46% off		if under \$3,500.00 list
\$100,001 to \$200,000 List	47.5% off		"
\$200,001 + List	49% off		"

TIPS - The Interlocal Purchasing System

PRICE LIST DATE: CURRENT ONLINE

Tag PO: TIPS Contract #1102215 & include a copy of the end user PO with order

		End User Discount	Freight/Fees
\$1 - \$34,999 List	52%		Free freight on orders
\$35,000 - \$99,999 List	54%		over \$3,500.00 list
\$100,000 - \$149,999 List	55.20%		under \$3500 list,
\$150,000 - \$224,999 List	56.75%		add \$95.00
\$250,000 + List	57.55%		
		Dealer Design Services - \$65/hour	
		Dealer Installation Services - \$75/hour	

NCPA (National Cooperative Purchasing Alliance)

PRICE LIST DATE: CURRENT ONLINE

Tag PO: Contract #07-46 Furniture & include a copy of the end user PO with order

		End User Discount	Freight/Fees
\$1 - \$34,999 List	52%		Free freight on orders
\$35,000 - \$99,999 List	54%		over \$3,500.00 list
\$100,000 - \$149,999 List	55.20%		under \$3500 list,
\$150,000 - \$224,999 List	56.75%		add \$95.00
\$250,000 + List	57.55%		
		Dealer can charge separately for installation & other services	

Tuohy

12/11/2018

U.S. Communities

PRICE LIST DATE: CURRENT ONLINE

Tag PO: U.S. Communities Contract

		End User Discount	Freight/Fees
		Zone 2	
Executive Office Furniture, Conference Furniture, Tables & Accessories			
\$1 - \$25,000 List	46.2%		Freight charge of
\$25,001 - \$75,000 List	47.2%		1.5% of net
\$75,001 - \$200,000 List	48.2%		applies to all orders
\$200,001 - \$300,000 List	49.2%		minimum \$100 charge
\$300,001 - \$400,000 List	50.2%		on any order under
\$400,001 - \$500,000 List	51.2%		\$10,000 list
Upholstered Seating			
\$1 - \$25,000 List	46.2%		"
\$25,001 - \$75,000 List	47.2%		"
\$75,001 - \$200,000 List	48.2%		"
\$200,001 - \$300,000 List	49.2%		"
Multiple Seating, Stacking Chairs			
\$1 - \$25,000 List	46.2%		"
\$25,001 - \$75,000 List	47.2%		"
\$75,001 - \$200,000 List	48.2%		"
		Dealer can charge separately for installation & other services	

Workrite and ISE (Workrite Canada)

12/11/2018

TIPS - The Interlocal Purchasing System

PRICE LIST DATE: CURRENT ONLINE

ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH TIPS AT TIPSPO@tips-usa.com

Users must sign up to be members at www.tips-usa.com

Eligible Products:

All products are eligible

End User Discount

50% off list

Freight/Fees

included

**Installation @ \$90/man hour
additional charge**

COSTARS

PRICE LIST DATE: CURRENT ONLINE

Tag PO: Costars Contract

Workrite Products

Eligible Products:

Ergonomic and Workcenter

\$51 - \$50,813 List

End User Discount

50.8% off list

Freight/Fees

included

Accessories

\$50,814 - \$214,132 List

53.3% off list

"

\$214,133 - \$572,082 List

56.3% off list

"

\$572,083 - \$1,204,819 List

58.5% off list

"

Eligible Products:

Workstation Furniture

\$51 - \$8,000 List

42.7% off list

included

\$8,000 - \$50,813 List

50.8% off list

"

\$50,814 - \$214,132 List

53.3% off list

"

\$214,133 - \$572,082 List

56.3% off list

"

\$572,083 - \$1,204,819 List

58.5% off list

"

ISE (Workrite Canada) Products

Eligible Products:

All products are eligible

any size order

End User Discount

52% off list

Freight/Fees

included

Dealer can charge separately for installation & other services

PEPPM - Technology Bidding and Purchasing Program

PRICE LIST DATE: CURRENT ONLINE

ORDERS MUST BE PLACED BY MEMBER & SENT TO PEPPM

For Workrite products, make PO out to Workrite and tag PO: Contract #528297-036

For Workrite Canada (ISE products), make PO out to ISE - Workrite Canada and tag PO: Contract #527029

Eligible Products:

All products are eligible

End User Discount

50% off

Freight/Fees

included

**Installation @ \$90/man hour
additional charge**