

SEIBOLD BAKER

MISC BUYING CONTRACTS

**DEALER
CONFIDENTIAL**

DATE REVISED

izzy+ (ABCO, Fixtures Furniture, Harter, izzy) 2/22/2018

National IPA PRICE LIST DATE: CURRENT ONLINE

Tag PO: TCPN Contract #R142209 (good thru 4/30/2018)

	End User Discount	SPIFF ELIGIBLE (% varies) Dealer Compensation	Freight/Fees
Under \$50,000 List	52% off	15%	\$50.00 net/order
\$50,000 - \$99,9999 List	53% off	14%	if under \$1,000.00 list
\$100,000 + List	54% off	13%	"

Dealer can charge separately for installation & other services

MHEC PRICE LIST DATE: CURRENT ONLINE

Tag PO: MHEC-C07

	End User Discount	Dealer Compensation	Freight/Fees
Under \$50,000 List	52% off	15%	\$50.00 net/order
\$50,000 - \$99,9999 List	53% off	14%	if under \$1,000.00 list
\$100,000 + List	54% off	13%	"

Dealer can charge separately for installation & other services

EKO Contract & EKO+Care 2/22/2018

NEAA (National Education Advancement Alliance) PRICE LIST DATE: CURRENT ONLINE

Tag PO: NEAA Contract #64812TN/Higher Education End User Name
ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH NEAA (in care of Dealer of Record)

	Drop Shipped End User Discount	Dealer Compensation	Freight/Fees
All orders	52% off	12%	\$225.00 net/order if under \$8,000.00 list

Dealer can charge separately for installation & other services

Sitmatic 2/22/2018

NCPA (National Cooperative Purchasing Alliance) PRICE LIST DATE: CURRENT ONLINE

Tag PO: NCPA Contract #07-43 & include a copy of the end user PO with order

	End User Discount	SPIFF ELIGIBLE (% varies) Dealer Discount	Freight/Fees
\$1 - \$44,999 List	51%	50/20/2	Free freight on orders
\$25,000 - \$99,999 List	52%	50/20/2	over \$100.00 net
\$50,000 - \$199,999 List	53%	50/20/2	under \$100 net,
\$200,000 + List	54%	50/20/2	add \$19.00

Dealer can charge separately for installation & other services