

# SEIBOLD BAKER

## MISC BUYING CONTRACTS



DATE REVISED

### izzy+ (ABCO, Fixtures Furniture, Harter, izzy)

1/3/2018

#### IUC-PG (Inter-University Council - Purchasing Group)

PRICE LIST DATE: CURRENT ONLINE

#### FIXTURES, HARTER & IZZY ONLY

Tag PO: TVR NUMBER SHOWN BELOW FOR EACH DISCOUNT/TIER

		End User Discount	SPIFF ELIGIBLE (% varies)	Freight/Fees
TVR #3587-D	\$1 - \$24,999 List	52%		\$50.00 net/order
TVR #3587-E	\$25,000 - \$99,999 List	53%		if under \$1,000.00 list
TVR #3587-F	\$100,000 - \$249,999 List	54%		"
TVR #3587-G	\$250,000 - \$499,999 List	54%		"
	\$500,000 + List	Negotiable		"

Dealer can charge separately for installation & other services

#### ABCO ONLY

Tag PO: TVR NUMBER SHOWN BELOW FOR EACH DISCOUNT/TIER

		End User Discount		Freight/Fees
TVR #3587-A	\$1 - \$24,999 List	52%		\$50.00 net/order
TVR #3587-B	\$25,000 - \$99,999 List	53%		if under \$1,000.00 list
TVR #3587-C	\$100,000 - \$249,999 List	54%		"
TVR #3587-C	\$250,000 - \$499,999 List	54%		"
	\$500,000 - \$999,999 List	Negotiable		"

Dealer can charge separately for installation & other services

#### National IPA

PRICE LIST DATE: CURRENT ONLINE

Tag PO: TCPN Contract #R142209 (good thru 4/30/2018)

		End User Discount		Freight/Fees
	Under \$50,000 List	52% off		\$50.00 net/order
	\$50,000 - \$99,9999 List	53% off		if under \$1,000.00 list
	\$100,000 + List	54% off		"

Dealer can charge separately for installation & other services

#### KPC - Kentucky Purchasing Cooperative

PRICE LIST DATE: CURRENT ONLINE

Tag PO: TVR 02658 KPC

		End User Discount		Freight/Fees
	Under \$50,000 List	52% off		\$50.00 net/order
	\$50,000 - \$99,9999 List	53% off		if under \$1,000.00 list
	\$100,000 + List	54% off		"

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EKO Contract & EKO+Care		1/3/2018
<b>IUC-PG (Inter-University Council - Purchasing Group)</b>		PRICE LIST DATE: CURRENT ONLINE
Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name		
	SPIFF ELIGIBLE (% varies)	
	<b>Drop Shipped End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	50% off	\$225.00 net/order
\$50,001 to \$100,000 List	51% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	52% off	"
\$200,001 + List	53% off	"
	<b>Delivered/Installed End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	45% off	\$225.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	47% off	"
\$200,001 + List	48% off	"
<b>NEAA (National Education Advancement Alliance)</b>		PRICE LIST DATE: CURRENT ONLINE
Tag PO: NEAA Contract #64812TN/Higher Education End User Name		
ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH NEAA (in care of Dealer of Record)		
	<b>Drop Shipped End User Discount</b>	<b>Freight/Fees</b>
All orders	52% off	\$225.00 net/order
		if under \$8,000.00 list
<b>Dealer can charge separately for installation &amp; other services</b>		
<b>KPC - Kentucky Purchasing Cooperative</b>		PRICE LIST DATE: CURRENT ONLINE
Tag PO: KPC Contract #5695		
	<b>End User Discount</b>	<b>Freight/Fees</b>
Under \$50,000 List	45% off	\$225.00 net/order
\$50,000 - \$99,999 List	46% off	if under \$8,000.00 list
\$100,000 + List	47% off	"
<b>Dealer can charge separately for installation &amp; other services</b>		

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### Paul Brayton Designs Furniture 1/3/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	43% off	4% of list from COM price column
\$50,001 to \$100,000 List	43% off	"
\$100,001 to \$200,000 List	43% off	"
\$200,001 + List	43% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	38% off	4% of list from COM price column
\$50,001 to \$100,000 List	38% off	"
\$100,001 to \$200,000 List	38% off	"
\$200,001 + List	38% off	"

**KPC - Kentucky Purchasing Cooperatives** PRICE LIST DATE: CURRENT ONLINE

Tag PO: KPC Contract #CLS 2010-127

	End User Discount	Freight/Fees
Under \$25,000 List	50% off	Contact factory for net freight costs
\$25,001 - \$75,000 List	51% off	"
\$75,001 - \$100,000 + List	52% off	"

**Dealer can charge separately for installation & other services**

### Sedia Systems 1/3/2018

**MHEC** PRICE LIST DATE: 8/1/2014

Tag PO: MHEC Contract #MC11-C07

	End User Discount	Freight/Fees
\$0 - \$24,999	51% off	Contact factory for net freight costs
\$25,000 - \$49,999	52% off	"
\$50,000 - \$99,999	53% off	"
\$100,000 +	Negotiable	"

**Dealer can charge separately for installation & other services**

**NCPA** PRICE LIST DATE: 8/1/2015

Tag PO: NCPA Contract #07-41

	End User Discount	Freight/Fees
\$0 - \$24,999 List	51% off	Contact factory for net freight costs
\$25,000 - \$49,999 List	52% off	"
\$50,000 - \$99,999 List	53% off	"
\$100,000 + List	Negotiable	"

**Dealer can charge separately for installation & other services**

**NASPO ValuePoint** PRICE LIST DATE: 3/1/2016

Tag PO: NASPO Contract #MA677

FOB Destination	End User Discount	Freight/Fees
\$1 - \$5,000	51%	Delivered
\$5,001 - \$20,000	51%	"
\$20,001 - \$50,000	52%	"
\$50,001 - \$150,000	53%	"
\$150,001 +	53%	"
FOB Origin	End User Discount	Freight/Fees
\$1 - \$5,000	54%	Additional charge
\$5,001 - \$20,000	54%	"
\$20,001 - \$50,000	55%	"
\$50,001 - \$150,000	56%	"
\$150,001 +	56%	"

**Installation quoted separately**

# SEIBOLD BAKER

## MISC BUYING CONTRACTS



DATE REVISED

### Sitmatic 1/3/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: SPA # OHSIU538 & include a copy of the end user PO with order

	End User Disc (drop shipped)	End User Disc (del & installed)	Freight/Fees
\$1-\$24,999 List	44%	40%	Free freight on orders over \$100.00 net
\$25,000-\$99,999 List	46%	42%	under \$100 net, add \$19.00
\$100,000-\$249,999 List	47%	44%	"
\$250,000-\$499,999 List	48%	45%	"
\$500,000-\$999,999 List	49%	46%	"
> \$1 M List	50%	47%	"

**NCPA (National Cooperative Purchasing Alliance)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: NCPA Contract #07-43 & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$44,999 List	51%	Free freight on orders over \$100.00 net
\$25,000 - \$99,999 List	52%	under \$100 net, add \$19.00
\$50,000 - \$199,999 List	53%	"
\$200,000 + List	54%	"

Dealer can charge separately for installation & other services

### SurfaceWorks 1/3/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	51% off	\$95.00 net/order
\$50,001 to \$100,000 List	52% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	53.5% off	"
\$200,001 + List	55% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	45% off	\$95.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	47.5% off	"
\$200,001 + List	49% off	"

**TIPS - The Interlocal Purchasing System** PRICE LIST DATE: CURRENT ONLINE

Tag PO: TIPS Contract #1102215 & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list
\$35,000 - \$99,999 List	54%	under \$3500 list, add \$95.00
\$100,000 - \$149,999 List	55.20%	"
\$150,000 - \$224,999 List	56.75%	"
\$250,000 + List	57.55%	"

Dealer Design Services - \$65/hour  
Dealer Installation Services - \$75/hour

**NCPA (National Cooperative Purchasing Alliance)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: Contract #07-46 Furniture & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list
\$35,000 - \$99,999 List	54%	under \$3500 list, add \$95.00
\$100,000 - \$149,999 List	55.20%	"
\$150,000 - \$224,999 List	56.75%	"
\$250,000 + List	57.55%	"

Dealer can charge separately for installation & other services

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## MISC BUYING CONTRACTS



DATE REVISED

### Tuohy 1/3/2018

#### U.S. Communities PRICE LIST DATE: CURRENT ONLINE

Tag PO: U.S. Communities Contract

	End User Discount	Freight/Fees
<b>Zone 2</b>		
<b>Executive Office Furniture, Conference Furniture, Tables &amp; Accessories</b>		
\$1 - \$25,000 List	46.2%	Freight charge of 1.5% of net applies to all orders minimum \$100 charge on any order under \$10,000 list
\$25,001 - \$75,000 List	47.2%	
\$75,001 - \$200,000 List	48.2%	
\$200,001 - \$300,000 List	49.2%	
\$300,001 - \$400,000 List	50.2%	
\$400,001 - \$500,000 List	51.2%	
<b>Upholstered Seating</b>		
\$1 - \$25,000 List	46.2%	"
\$25,001 - \$75,000 List	47.2%	"
\$75,001 - \$200,000 List	48.2%	"
\$200,001 - \$300,000 List	49.2%	"
<b>Multiple Seating, Stacking Chairs</b>		
\$1 - \$25,000 List	46.2%	"
\$25,001 - \$75,000 List	47.2%	"
\$75,001 - \$200,000 List	48.2%	"

**Dealer can charge separately for installation & other services**

### Workrite and ISE (Workrite Canada) 1/3/2018

#### ALL WORKRITE AND ISE PRODUCTS

#### TIPS - The Interlocal Purchasing System PRICE LIST DATE: CURRENT ONLINE

ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH TIPS AT TIPSP0@tips-usa.com

Eligible Products:	End User Discount	Freight/Fees
All products are eligible	50% off list	additional - see price list

#### COSTARS PRICE LIST DATE: CURRENT ONLINE

Tag PO: Costars Contract

Workrite Products	End User Discount	Freight/Fees	
<b>Eligible Products:</b>			
Ergonomic and Workcenter	\$51 - \$50,813 List	50.8% off list	included
Accessories	\$50,814 - \$214,132 List	53.3% off list	"
	\$214,133 - \$572,082 List	56.3% off list	"
	\$572,083 - \$1,204,819 List	58.5% off list	"
<b>Eligible Products:</b>			
Workstation Furniture	\$51 - \$8,000 List	42.7% off list	included
	\$8,000 - \$50,813 List	50.8% off list	"
	\$50,814 - \$214,132 List	53.3% off list	"
	\$214,133 - \$572,082 List	56.3% off list	"
	\$572,083 - \$1,204,819 List	58.5% off list	"
<b>ISE (Workrite Canada) Products</b>			
Eligible Products:	any size order	52% off list	additional - see price list
All products are eligible			

#### ISE PRODUCTS ONLY

#### PEPPM - Technology Bidding and Purchasing Program PRICE LIST DATE: CURRENT ONLINE

ORDERS MUST BE PLACED BY MEMBER & SENT TO PEPPM

Tag PO: ISE Contract #527029

Eligible Products:	End User Discount	Freight/Fees
Line-of-Sight Desks	50% off	additional - see price list
Sit-Stand Solutions		
Monitor Arms, Keyboard Platforms and Accessories		
<b>Installation @ \$90/man hour additional charge</b>		