

SEIBOLD BAKER

MISC BUYING CONTRACTS



DATE REVISED

EKO Contract & EKO+Care 5/7/2018

IUC-PG (Inter-University Council - Purchasing Group) PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	50% off	\$225.00 net/order
\$50,001 to \$100,000 List	51% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	52% off	"
\$200,001 + List	53% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	45% off	\$225.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	47% off	"
\$200,001 + List	48% off	"

NEAA (National Education Advancement Alliance) PRICE LIST DATE: CURRENT ONLINE

Tag PO: NEAA Contract #64812TN/Higher Education End User Name

ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH NEAA (in care of Dealer of Record)

	Drop Shipped End User Discount	Freight/Fees
All orders	52% off	\$225.00 net/order
		if under \$8,000.00 list

Dealer can charge separately for installation & other services

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Paul Brayton Designs Furniture 5/7/2018

IUC-PG (Inter-University Council - Purchasing Group) PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	43% off	4% of list from COM
\$50,001 to \$100,000 List	43% off	price column
\$100,001 to \$200,000 List	43% off	"
\$200,001 + List	43% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	38% off	4% of list from COM
\$50,001 to \$100,000 List	38% off	price column
\$100,001 to \$200,000 List	38% off	"
\$200,001 + List	38% off	"

Sedia Systems 5/7/2018

MHEC PRICE LIST DATE: 8/1/2014

Tag PO: MHEC Contract #MC11-C07

	End User Discount	Freight/Fees
\$0 - \$24,999	51% off	Contact factory for
\$25,000 - \$49,999	52% off	net freight costs
\$50,000 - \$99,999	53% off	
\$100,000 +	Negotiable	

Dealer can charge separately for installation & other services

NCPA PRICE LIST DATE: 8/1/2015

Tag PO: NCPA Contract #07-41

	End User Discount	Freight/Fees
\$0 - \$24,999 List	51% off	Contact factory for
\$25,000 - \$49,999 List	52% off	net freight costs
\$50,000 - \$99,999 List	53% off	
\$100,000 + List	Negotiable	

Dealer can charge separately for installation & other services

NASPO ValuePoint PRICE LIST DATE: 3/1/2016

Tag PO: NASPO Contract #MA677

FOB Destination	End User Discount	Freight/Fees
\$1 - \$5,000	51%	Delivered
\$5,001 - \$20,000	51%	"
\$20,001 - \$50,000	52%	"
\$50,001 - \$150,000	53%	"
\$150,001 +	53%	"
FOB Origin	End User Discount	Freight/Fees
\$1 - \$5,000	54%	Additional charge
\$5,001 - \$20,000	54%	"
\$20,001 - \$50,000	55%	"
\$50,001 - \$150,000	56%	"
\$150,001 +	56%	"

Installation quoted separately

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Sitmatic 5/7/2018

IUC-PG (Inter-University Council - Purchasing Group) PRICE LIST DATE: CURRENT ONLINE

Tag PO: SPA # OHSIU538 & include a copy of the end user PO with order

	End User Disc (drop shipped)	End User Disc (del & installed)	Freight/Fees
\$1-\$24,999 List	44%	40%	Free freight on orders over \$100.00 net
\$25,000-\$99,999 List	46%	42%	under \$100 net, add \$19.00
\$100,000-\$249,999 List	47%	44%	"
\$250,000-\$499,999 List	48%	45%	"
\$500,000-\$999,999 List	49%	46%	"
> \$1 M List	50%	47%	"

NCPA (National Cooperative Purchasing Alliance) PRICE LIST DATE: CURRENT ONLINE

Tag PO: NCPA Contract #07-43 & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$44,999 List	51%	Free freight on orders over \$100.00 net
\$25,000 - \$99,999 List	52%	under \$100 net, add \$19.00
\$50,000 - \$199,999 List	53%	
\$200,000 + List	54%	

Dealer can charge separately for installation & other services

SurfaceWorks 5/7/2018

IUC-PG (Inter-University Council - Purchasing Group) PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	Drop Shipped End User Discount	Freight/Fees
\$1 to \$50,000 List	51% off	\$95.00 net/order
\$50,001 to \$100,000 List	52% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	53.5% off	"
\$200,001 + List	55% off	"
	Delivered/Installed End User Discount	Freight/Fees
\$1 to \$50,000 List	45% off	\$95.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	47.5% off	"
\$200,001 + List	49% off	"

TIPS - The Interlocal Purchasing System PRICE LIST DATE: CURRENT ONLINE

Tag PO: TIPS Contract #1102215 & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list
\$35,000 - \$99,999 List	54%	under \$3500 list, add \$95.00
\$100,000 - \$149,999 List	55.20%	
\$150,000 - \$224,999 List	56.75%	
\$250,000 + List	57.55%	

Dealer Design Services - \$65/hour
Dealer Installation Services - \$75/hour

NCPA (National Cooperative Purchasing Alliance) PRICE LIST DATE: CURRENT ONLINE

Tag PO: Contract #07-46 Furniture & include a copy of the end user PO with order

	End User Discount	Freight/Fees
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list
\$35,000 - \$99,999 List	54%	under \$3500 list, add \$95.00
\$100,000 - \$149,999 List	55.20%	
\$150,000 - \$224,999 List	56.75%	
\$250,000 + List	57.55%	

Dealer can charge separately for installation & other services

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Tuohy 5/7/2018

U.S. Communities PRICE LIST DATE: CURRENT ONLINE

Tag PO: U.S. Communities Contract

	End User Discount	Freight/Fees
	Zone 2	
Executive Office Furniture, Conference Furniture, Tables & Accessories		
\$1 - \$25,000 List	46.2%	Freight charge of 1.5% of net applies to all orders minimum \$100 charge on any order under \$10,000 list
\$25,001 - \$75,000 List	47.2%	
\$75,001 - \$200,000 List	48.2%	
\$200,001 - \$300,000 List	49.2%	
\$300,001 - \$400,000 List	50.2%	
\$400,001 - \$500,000 List	51.2%	
Upholstered Seating		
\$1 - \$25,000 List	46.2%	"
\$25,001 - \$75,000 List	47.2%	"
\$75,001 - \$200,000 List	48.2%	"
\$200,001 - \$300,000 List	49.2%	"
Multiple Seating, Stacking Chairs		
\$1 - \$25,000 List	46.2%	"
\$25,001 - \$75,000 List	47.2%	"
\$75,001 - \$200,000 List	48.2%	"

Dealer can charge separately for installation & other services

Workrite and ISE (Workrite Canada) 5/7/2018

TIPS - The Interlocal Purchasing System PRICE LIST DATE: CURRENT ONLINE

ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH TIPS AT TIPSP0@tips-usa.com
Users must sign up to be members at www.tips-usa.com

	End User Discount	Freight/Fees
Eligible Products: <i>All products are eligible</i>	50% off list	included
	Installation @ \$90/man hour additional charge	

COSTARS PRICE LIST DATE: CURRENT ONLINE

Tag PO: Costars Contract

	End User Discount	Freight/Fees
Workrite Products		
Eligible Products: <i>Ergonomic and Workcenter Accessories</i>		
\$51 - \$50,813 List	50.8% off list	included
\$50,814 - \$214,132 List	53.3% off list	"
\$214,133 - \$572,082 List	56.3% off list	"
\$572,083 - \$1,204,819 List	58.5% off list	"
Eligible Products: <i>Workstation Furniture</i>		
\$51 - \$8,000 List	42.7% off list	included
\$8,000 - \$50,813 List	50.8% off list	"
\$50,814 - \$214,132 List	53.3% off list	"
\$214,133 - \$572,082 List	56.3% off list	"
\$572,083 - \$1,204,819 List	58.5% off list	"
ISE (Workrite Canada) Products		
Eligible Products: <i>All products are eligible</i>	any size order	52% off list
		included

Dealer can charge separately for installation & other services

PEPPM - Technology Bidding and Purchasing Program PRICE LIST DATE: CURRENT ONLINE

ORDERS MUST BE PLACED BY MEMBER & SENT TO PEPPM
For Workrite products, make PO out to Workrite and tag PO: Contract #528297-036
For Workrite Canada (ISE products), make PO out to ISE - Workrite Canada and tag PO: Contract #527029

	End User Discount	Freight/Fees
Eligible Products: <i>All products are eligible</i>	50% off	included
	Installation @ \$90/man hour additional charge	