

# SEIBOLD BAKER

## MISC BUYING CONTRACTS



DATE REVISED

### EKO Contract & EKO+Care 5/7/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	<b>Drop Shipped End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	50% off	\$225.00 net/order
\$50,001 to \$100,000 List	51% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	52% off	"
\$200,001 + List	53% off	"
	<b>Delivered/Installed End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	45% off	\$225.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$8,000.00 list
\$100,001 to \$200,000 List	47% off	"
\$200,001 + List	48% off	"

**NEAA (National Education Advancement Alliance)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: NEAA Contract #64812TN/Higher Education End User Name  
**ALL ORDERS MUST BE PLACED BY END USER DIRECTLY WITH NEAA (in care of Dealer of Record)**

	<b>Drop Shipped End User Discount</b>	<b>Freight/Fees</b>
All orders	52% off	\$225.00 net/order
		if under \$8,000.00 list

**Dealer can charge separately for installation & other services**

### Sitmatic 5/7/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: SPA # OHSIU538 & include a copy of the end user PO with order

	<b>End User Disc (drop shipped)</b>	<b>End User Disc (del &amp; installed)</b>	<b>Freight/Fees</b>
\$1-\$24,999 List	44%	40%	Free freight on orders
\$25,000-\$99,999 List	46%	42%	over \$100.00 net
\$100,000-\$249,999 List	47%	44%	under \$100 net,
\$250,000-\$499,999 List	48%	45%	add \$19.00
\$500,000-\$999,999 List	49%	46%	"
> \$1 M List	50%	47%	"

**NCPA (National Cooperative Purchasing Alliance)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: NCPA Contract #07-43 & include a copy of the end user PO with order

	<b>End User Discount</b>	<b>Freight/Fees</b>
\$1 - \$44,999 List	51%	Free freight on orders
\$25,000 - \$99,999 List	52%	over \$100.00 net
\$50,000 - \$199,999 List	53%	under \$100 net,
\$200,000 + List	54%	add \$19.00

**Dealer can charge separately for installation & other services**

### SurfaceWorks 5/7/2018

**IUC-PG (Inter-University Council - Purchasing Group)** PRICE LIST DATE: CURRENT ONLINE

Tag PO: IUCPG Contract #UN17-089/Higher Education End User Name

	<b>Drop Shipped End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	51% off	\$95.00 net/order
\$50,001 to \$100,000 List	52% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	53.5% off	"
\$200,001 + List	55% off	"
	<b>Delivered/Installed End User Discount</b>	<b>Freight/Fees</b>
\$1 to \$50,000 List	45% off	\$95.00 net/order
\$50,001 to \$100,000 List	46% off	if under \$3,500.00 list
\$100,001 to \$200,000 List	47.5% off	"
\$200,001 + List	49% off	"

**TIPS - The Interlocal Purchasing System**

PRICE LIST DATE: CURRENT ONLINE

**Tag PO: TIPS Contract #1102215 & include a copy of the end user PO with order**

	<b>End User Discount</b>	<b>Freight/Fees</b>
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list under \$3500 list, add \$95.00
\$35,000 - \$99,999 List	54%	
\$100,000 - \$149,999 List	55.20%	
\$150,000 - \$224,999 List	56.75%	
\$250,000 + List	57.55%	

**Dealer Design Services - \$65/hour**  
**Dealer Installation Services - \$75/hour**

**NCPA (National Cooperative Purchasing Alliance)**

PRICE LIST DATE: CURRENT ONLINE

**Tag PO: Contract #07-46 Furniture & include a copy of the end user PO with order**

	<b>End User Discount</b>	<b>Freight/Fees</b>
\$1 - \$34,999 List	52%	Free freight on orders over \$3,500.00 list under \$3500 list, add \$95.00
\$35,000 - \$99,999 List	54%	
\$100,000 - \$149,999 List	55.20%	
\$150,000 - \$224,999 List	56.75%	
\$250,000 + List	57.55%	

**Dealer can charge separately for installation & other services**