

**TIPS**

DEALER

**CONTRACT:** TIPS RFP 201101 Commercial Cafeteria Equipment and Furniture

**PIGGYBACK:** The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (also known as "piggybacking" or "adopting")

**CONTRACT PERIOD:** May 22, 2020 – May 31, 2023

**CONTRACT HOLDER:** Wieland Designs, Inc. dba: SIXINCH USA  
901 E. Madison Street, Goshen, IN 46528

- Josh Sweazy – josh@sixinch.us
- Jessica Bruckner – jessicab@sixinch.us
- Customer Support - (855) 577-2417

**LIST PRICE:** [www.sixinchusa.com/price-list](http://www.sixinchusa.com/price-list)

**FREIGHT:** Freight is determined using our freight program (link below), or requesting a freight quote directly from SIXINCH  
[www.sixinchusa.com/freight](http://www.sixinchusa.com/freight)

**END-USER PO:** Client PO must be included with order to show discount applied.

**ANCILLARY SERVICES:** Installation & Assembly pricing varies per project. Quoted separately through Dealer

**PAYMENT TERMS:** 50% Down, 50% prior to shipping

**DISCOUNTING:** Dealer sells to end-user at discount below. SIXINCH sells to the dealer at the dealer discount. Dealer keeps the difference.

<b>DISCOUNTING:</b>	<b>END-USER</b>	<b>DEALER</b>
	45% off LIST	55% off LIST

**REGISTER:** <http://www.tips-usa.com/newmember.cfm>

**PURCHASING:** <http://www.tips-usa.com/howtopurchase.cfm>

### **TIPS COMPETITIVE BID PROCESS:**

The Interlocal Purchasing System (TIPS) is a National Cooperative Purchasing Program for use by schools, colleges, universities, cities, counties, non-profits and other government entities. Membership is available in all 50 states. Region 8 Education Service Center, located in Pittsburg, Texas is the lead agency for the cooperative. The Education Service Centers were established by the Texas Legislature by Chapter 8 of the Texas Education Code: <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.8.htm>  
The bidding statute for the lead agency is Chapter 44.031 of the Texas Education Code: <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.44.htm>

### **WHO CAN USE TIPS CONTRACTS?**

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's cooperative purchasing contracts. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical/Vocational Schools)
- Cities, Counties, and any Local Government

### **FAQ/ANSWERS**

<http://www.tips-usa.com/faq.cfm>

- What is TIPS?
- How does my organization benefit from using a purchasing cooperative like TIPS?
- How much does it cost to be a member of TIPS? \$0
- How does my organization become a member of TIPS?
- Does the TIPS purchasing process meet the purchasing requirements of my state?